





Crosskey;
Your financial services partner
combining big league-IT with
a personal touch.

**Offices in Mariehamn, Helsinki,
Stockholm and Turku.**



**Fully owned by
Ålandsbanken**



**A strong experienced team of
250 persons**



**Successfully
onboarded new
customers since 2004**

**More than 3 Million end users using our
systems and services**

**2018
Revenue: 33 MEUR
Profit: 2 MEUR**



**Growing,
step by step**

**Strong personal
relationships**

**Systems &
services**

**Sustainable
development**

Our customers

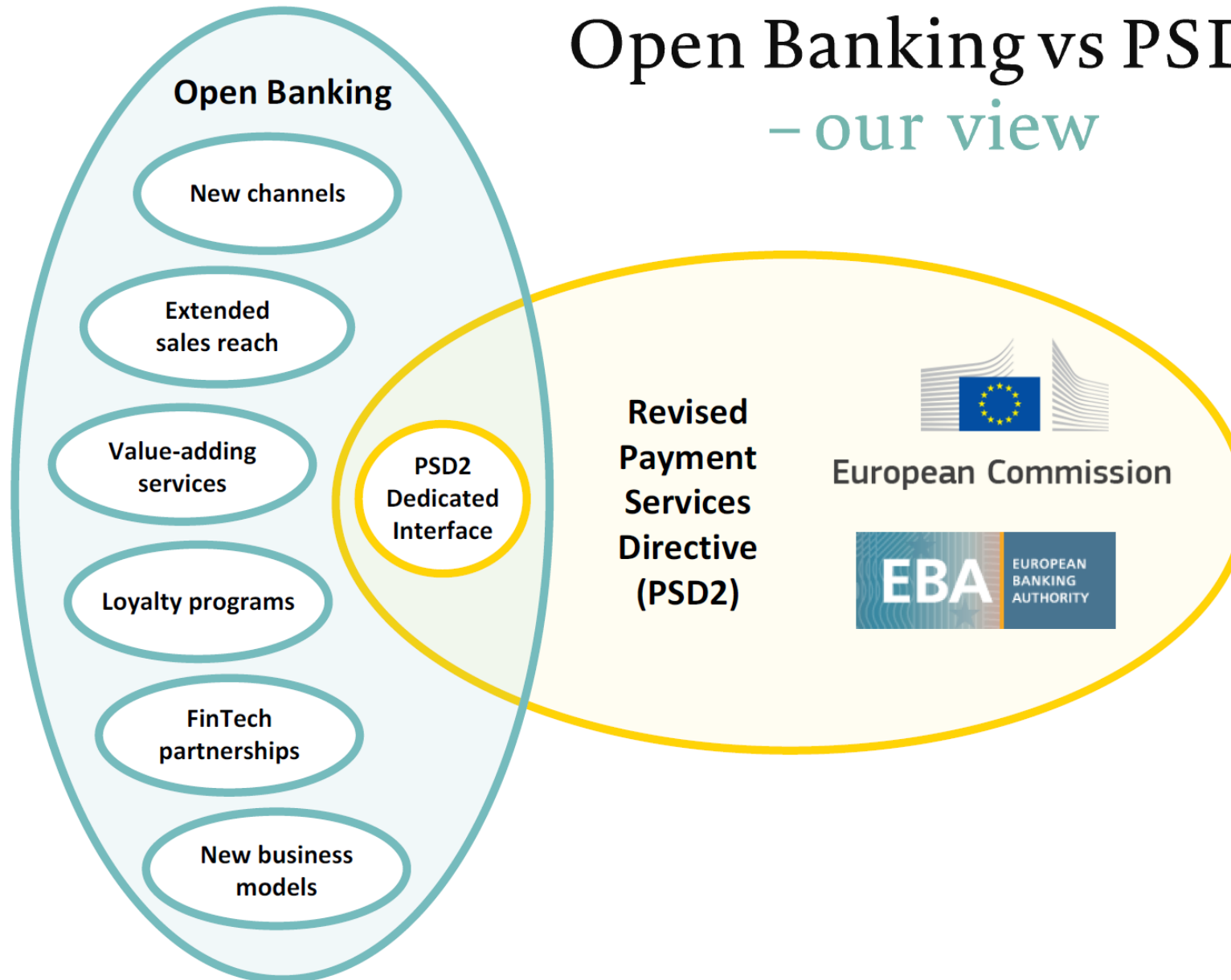




PSD2

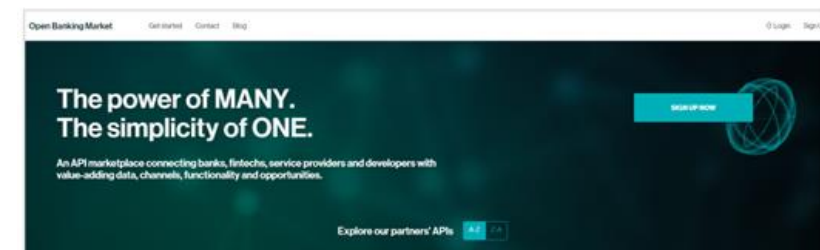
Open Banking vs PSD2

– our view



Crosskey's Open Banking – C°OPEN

- Cloud-based **open service platform** for banks, financial institutions and fintechs
- Flexible **outsourcing solution** for banks that are required to provide secured access to payment accounts for third party actors according to **PSD2**
- Acts as a PSD2 firewall; **protects** banking systems from **external threats**, and protects **customers' funds and data** from unauthorized use
- Accelerator in **Multi-Banking** hiding integration complexity for any stakeholder that wish to undertake a role as an AISP, PISP or CBPII
- Facilitates additional, **commercialized Open Banking services** that enable functionality beyond the PSD2 requirements, offering active business development opportunities
- Works as a **services market place** for both banks and third party actors
- Based on open **industry standards** and best practices
- **Lowers costs and reduces complexity** for all parties involved



Case 1

**From partner API Market →
HUB for all bank API**

The power of MANY. The simplicity of ONE.

SIGN UP NOW

An API marketplace connecting banks, fintechs, service providers and developers with value-adding data, channels, functionality and opportunities.

Explore our partners' APIs

A-Z

Z-A



Komplett Bank



Resurs Bank

S-Pankki

S-Pankki



Part of Resurs Bank

yA / YX

ÅLANDSBANKEN

Ålandsbanken Finland

ÅLANDSBANKEN

Ålandsbanken Sweden

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Komplett Bank

ÅLANDSBANKEN

Ålandsbanken Finland

ÅLANDSBANKEN

Ålandsbanken Sweden

S-Pankki

S-Pankki

Explore other APIs

A-Z

Z-A



Nordea



Bank

Handelsbanken

Handelsbanken



POP



Greenview



OP



DNB

omaSP

OMASP

Case 2

**Develop next level PSD2 API testing
client/tool**

Fintech Demo App

This is an example TPP application that will request access to your accounts, account transactions and initiate payments on your behalf.

Configure your app

Impersonating your own client

Enter your application information from Developer Portal in fields below and press continue to impersonate your application. You can also choose to save this information in your browser for later use.

Running live default client

By leaving the form fields empty and selecting "Use Live API's", demo app will load default live client settings.

Running sandbox default client

By leaving the form fields empty and pressing continue will load default demo app settings.

Set your Redirect URL to <https://demo.open-tst.crosskey.io/authorization-callback> in Developer Portal for the app you want to impersonate.

Environment

Current

Language

English

Use Live API's

Client ID

API key

Use certificates from param store

TLS client certificate (QWAC)

Public certificate

Private key

Digital signature certificate (QSEALC)

Public certificate

Private key

Save

Load

Clear saves

Reset form

Continue

Fintech Demo App

Account Information

Payment initiation

International payment

International scheduled payment

International standing order

Domestic payment

Domestic scheduled payment

Domestic standing order

Initiated payments

Confirmation of Funds

Sign out

Client: default

Thank you for trusting us with your account information!

Connected bank accounts

Bank	Account Type	Account Id	Currency	Owner	Transactions	Balances	Details
L&C Bank	Checking account	87ebb69a-4551-11e9-91ff-57a16d9eb94c	EUR	John Doe	Transactions	Balances	Details
L&C Bank	Checking account	87e9d988-4551-11e9-91ff-af767f6f4e3e	EUR	John Doe	Transactions	Balances	Details
L&C Bank	Payable Credit Card	aa020f50-4fd2-11e9-91ff-03fe7d11b0f9	EUR	John Doe	Transactions	Balances	Details
Nordea		F17473834510057469-EUR	EUR		Transactions	Balances	Details
Nordea		F16593857450293470-EUR	EUR		Transactions	Balances	Details

Choose another bank to connect



ALANDSBANKEN



Part of Resurs Bank



Handelsbanken

Recent Top Ranking in Europe

- Our offering is being top ranked as a “Top 10” solution provider in Europe by CIO Applications publication

Crosskey Pioneering an Open Banking Strategy

Mobility and digitalization coupled with the demand for open, secure, and personalized banking experiences are the key drivers for the adoption of innovative financial technology within the banking industry. Banks are now looking to team up with fintech companies to yield new and better ways of banking with their customers. In order to realize the full potential of innovative fintech applications, what matters most to banks today is an open banking system that can help with integration and development of new products and services through the use of APIs.

This is precisely where Crosskey marks its presence in the Nordic region by providing a new lane to the banking industry by enabling a fruitful collaboration with fintech companies through their forward-thinking technology and innovative open banking solutions.

“We implemented open banking strategy seven years back even before there was any talk about PSD2 or open banking,” remarks Thomas Lundberg, CEO of Crosskey. As a part of their open banking strategy, Crosskey took a strategic decision to tailor its systems to support open banking concepts and later developed a state-of-the-art, cloud-based, PSD2-compliant open banking integration module. “With our open banking solution, banks can access several other banks’ APIs and collaborate with third-party developers to build various banking applications and services,” explains Lundberg.

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Thomas Lundberg

the Dreams’ application with the Ålandsbanken banking system, which Crosskey has developed. This made Crosskey one among the few in the Nordic markets to have effective integrations with renowned fintech players and was a pioneer back in 2016.

Crosskey’s open banking platform offered as software-as-a-service enables customers to pick and choose specific components as and when they need. The company today has over three million end users using their bank systems’ databases and peaks daily above 1.5 million monetary transactions per hour.

Elaborating on the effectiveness of Crosskey’s banking platform, Lundberg cites a case study where S Group, a Finnish retailing cooperative organization wanted to launch a bank in Finland. The business-critical nature of the task demanded a partner with a deep understanding of core banking, and a system with the stability to handle large volumes of transactions. Since S Group was starting its banking business from scratch with the launch of S-Pankki, a retail bank, Crosskey proved to be the ideal choice to tailor a system that

Thank you!

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